

## **Update on Debt Collection**

October 23, 2014

## Why We Pursue Debt

- The Illinois Tollway pursues scofflaws vigorously to ensure all customers pay their fair share
- As a user-fee system, we depend on tolls to operate
- More than 1.4 million vehicles travel daily on the Illinois Tollway
- 98 percent of Tollway users pay their tolls on time
- The Illinois Tollway receives no state or federal funds for maintenance and operations

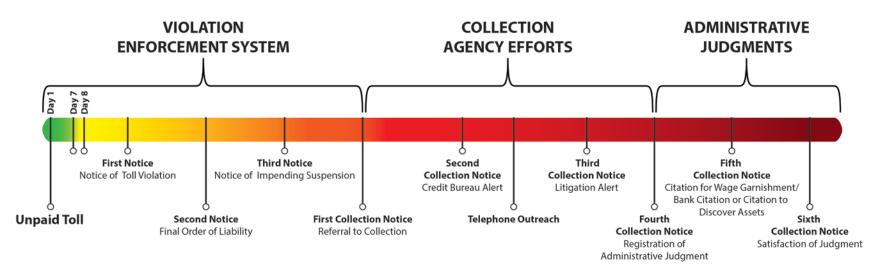


## **How the Tollway Pursues Debt**

- Violations enforcement system a series of up to three violation notices sent to customers who accumulate three or more toll violations over a two-year period that outline increasing fines and other penalties
- Collection agency efforts typically consists of two additional collection notices, telephone outreach and offers of payment plan options
- Administrative judgments the filing of a lawsuit in circuit court that subsequently may include bank citations or a citation to discover assets



#### **Violations Enforcement Timeline**



- It typically takes nine months to more than two years from a first violation notice to a lawsuit being filed in court
- Commercial debt collectability declines from about
  25 percent at one year and 9-10 percent after two years
- Majority of debt held by the collection agencies is more than two year old
- Lawsuits can be difficult to enforce because companies may have been dissolved or have no remaining assets

#### **Overview of 2014 Debt Collection**

Violation enforcement system

\$33 million

**Collection agency efforts** 

\$17 million

Including \$1 million in administrative judgments

Total toll evasion and recovery

\$50 million\*



<sup>\*</sup> Estimated 2014 year-end

## **Update on Collection Agency Efforts**

- More than \$400 million in tolls and initial fines being pursued by both collection agencies as of September 2014
- \$59 million collected from 2011 through September 2014
- \$8.75 million in fees paid
- \$50.25 million in net revenue collected through agency efforts since 2011



## Making Steady Progress on Administrative Judgments

- 24 percent of lawsuits filed have been resolved in court, with collections of 44 percent of all judgments settled or paid in full
- Nearly 8 percent of lawsuits have been paid in full
- Approximately 50 additional judgments filed this month alone – our highest number so far
- 400 lawsuits seeking nearly \$11 million have been filed to date

## **Moving Forward**

- Continue to work closely with both collection agencies to coordinate violation placements
- Expect to continue to file administrative judgments in 2015
- Continue to pursue scofflaws to ensure that all customers pay their fair share





# THANK YOU